



COMMUNITY FUNDRAISING

“Our way of giving back!”

FUNDRAISING PROGRAM

Jet Pro Auto Wash is pleased to offer our professional car wash establishment and name for community fundraising car washes.

- Jet Pro will provide the trained car wash employees needed to perform the pre-wash and operate the car wash conveyor.
- The community fundraising group will provide the personnel to perform the finish drying and vacuuming.

Jet Pro will provide you with 200 tickets. Tickets are to be sold by Fundraiser volunteers 6 to 8 weeks in advance. The “Executive Club” wash, Rainx application, and vacuuming which is regularly \$16.50 can be sold for the special price of \$12. The car wash ticket is good **ONLY** for the night that your charity is signed up for, and only that night (please explain this when selling the tickets).

Your group is required to sell at least 100 tickets so that Jet Pro can recover the minimum expenses of labor and product. The 100 ticket minimum covers the cost of Jet Pro labor, water, soaps, Rainx and wax treatment expenses. Each group will keep the first \$8 and reimburse Jet Pro \$4 for each car wash ticket sold. If your group sells all 200 tickets, you will therefore profit \$1,600 from the car wash alone.

BOUNCEBACK COUPON

There is also a “Fundraiser Bounceback” coupon attached to each ticket. This coupon will enable the customer who purchases the \$12 ticket from you to return at any time within 3 weeks. They will be able to purchase from Jet Pro a \$12 Executive Club wash and \$3 Rainx treatment for only \$10.

For each “Fundraiser Bounceback” coupon that is redeemed, your group will receive a \$5 rebate from Jet Pro. Your group could earn several hundred dollars more if you follow up with your customers and encourage them to redeem the “Fundraiser Bounceback” coupon. They win as they save an additional \$5 off the regular prices, and your group wins as it earns \$5 extra for each redemption. (THESE FUNDRAISING BOUNCEBACK COUPONS ARE NOT TO BE SOLD BY YOU.) Your group will receive a \$5 rebate for each of your customers that return with the expiration period. Technically, your group could net an additional \$1,000!

VOLUNTEERS REQUIRED

A minimum of 10 people are required – not including Team Leaders. Due to insurance restrictions, youths under the age of 14 years are not permitted.

1 General Managing
4 Drying

2 Greeting

1 Safety

SAFETY

Please advise all participants ahead of time to follow common sense guidelines for safety. This needs to be controlled by the Safety Supervisor. Running, horseplay, etc., can lead to accidents. Everyone needs to understand that there will be moderate amounts of water on the ground and that vehicles will be pulling in and out of the area. Advise them on proper dress such as good shoes that are resistant to slipping. **FLIP FLOPS, OPEN TOE SHOES AND SNAPPING TOWELS ARE NOT PERMITTED. ALL PARTICIPANTS MUST WEAR T-SHIRTS, NO TANK TOPS.** All supervisors are asked to function as Safety Supervisors and correct any unsafe practices.

ADVERTISING

Your group may want to provide a banner or sign (appx. 3'x6') to display on wash night. We recommend that there be two people there that night to hold up the banner at the main entrance. This will create additional visibility and enable you to bring in more people from the street.

We respectfully request that your Fundraiser group provide Jet Pro with a group photo with a brief organizational biography and all signed liability releases prior to the event. Press releases should be sent out to the media approximately 3 weeks in advance announcing your event, therefore providing more exposure for your group. If you wish, our marketing director will contact you via phone to obtain a verbal biography, which will then be developed into a press release.

TICKET EXAMPLES

FUNDRAISER CAR WASH	BOUNCEBACK COUPON
 <p>NEW SONG MISSION TRIP MAY 23, 2006 ONLY 7pm to 9pm ONLY</p> <p><i>Thank you for supporting our group in our fundraising efforts!</i></p> <p>EXECUTIVE CLUB WASH AND RAINX TREATMENT only \$12 (a \$16.50 value)</p> <p>Basic wash, spot free rinse, hand dry, triple foam wax, clear coat protectant, undercarriage wash, wheel brite treatment.</p>	 <p>NEW SONG MISSION TRIP Exp. Date 06/13/06</p> <p><i>Use this coupon to save \$2 OFF your next wash. Our group will receive an additional \$5 donation!</i></p> <p>EXECUTIVE CLUB WASH only \$10 (a \$12.00 value) PLUS TAX</p> <p>Basic wash, spot free rinse, hand dry, triple foam wax, clear coat protectant, undercarriage wash, wheel brite treatment.</p>
1660 N. Wenatchee Avenue, Wenatchee <small>(directly across from Les Schwab)</small>	1660 N. Wenatchee Avenue, Wenatchee <small>(directly across from Les Schwab)</small>